

Project Budget - Summary		Q1 2024				Q2 2024				Q3 2024				Q4 2024				Q1 2025				Q2 2025				Q3 2025				Q4 2025				Q1 2026				Q2 2026				Q3 2026				Q4 2026				Q1 2027				Q2 2027				Q3 2027				Q4 2027				Q1 2028				Q2 2028				Q3 2028				Q4 2028				Q1 2029				Q2 2029				Q3 2029				Q4 2029				Q1 2030				Q2 2030				Q3 2030				Q4 2030				Q1 2031				Q2 2031				Q3 2031				Q4 2031				Q1 2032				Q2 2032				Q3 2032				Q4 2032				Q1 2033				Q2 2033				Q3 2033				Q4 2033				Q1 2034				Q2 2034				Q3 2034				Q4 2034				Q1 2035				Q2 2035				Q3 2035				Q4 2035				Q1 2036				Q2 2036				Q3 2036				Q4 2036				Q1 2037				Q2 2037				Q3 2037				Q4 2037				Q1 2038				Q2 2038				Q3 2038				Q4 2038				Q1 2039				Q2 2039				Q3 2039				Q4 2039				Q1 2040				Q2 2040				Q3 2040				Q4 2040				Q1 2041				Q2 2041				Q3 2041				Q4 2041				Q1 2042				Q2 2042				Q3 2042				Q4 2042				Q1 2043				Q2 2043				Q3 2043				Q4 2043				Q1 2044				Q2 2044				Q3 2044				Q4 2044				Q1 2045				Q2 2045				Q3 2045				Q4 2045				Q1 2046				Q2 2046				Q3 2046				Q4 2046				Q1 2047				Q2 2047				Q3 2047				Q4 2047				Q1 2048				Q2 2048				Q3 2048				Q4 2048				Q1 2049				Q2 2049				Q3 2049				Q4 2049				Q1 2050				Q2 2050				Q3 2050				Q4 2050				Q1 2051				Q2 2051				Q3 2051				Q4 2051				Q1 2052				Q2 2052				Q3 2052				Q4 2052				Q1 2053				Q2 2053				Q3 2053				Q4 2053				Q1 2054				Q2 2054				Q3 2054				Q4 2054				Q1 2055				Q2 2055				Q3 2055				Q4 2055				Q1 2056				Q2 2056				Q3 2056				Q4 2056				Q1 2057				Q2 2057				Q3 2057				Q4 2057				Q1 2058				Q2 2058				Q3 2058				Q4 2058				Q1 2059				Q2 2059				Q3 2059				Q4 2059				Q1 2060				Q2 2060				Q3 2060				Q4 2060				Q1 2061				Q2 2061				Q3 2061				Q4 2061				Q1 2062				Q2 2062				Q3 2062				Q4 2062				Q1 2063				Q2 2063				Q3 2063				Q4 2063				Q1 2064				Q2 2064				Q3 2064				Q4 2064				Q1 2065				Q2 2065				Q3 2065				Q4 2065				Q1 2066				Q2 2066				Q3 2066				Q4 2066				Q1 2067				Q2 2067				Q3 2067				Q4 2067				Q1 2068				Q2 2068				Q3 2068				Q4 2068				Q1 2069				Q2 2069				Q3 2069				Q4 2069				Q1 2070				Q2 2070				Q3 2070				Q4 2070				Q1 2071				Q2 2071				Q3 2071				Q4 2071				Q1 2072				Q2 2072				Q3 2072				Q4 2072				Q1 2073				Q2 2073				Q3 2073				Q4 2073				Q1 2074				Q2 2074				Q3 2074				Q4 2074				Q1 2075				Q2 2075				Q3 2075				Q4 2075				Q1 2076				Q2 2076				Q3 2076				Q4 2076				Q1 2077				Q2 2077				Q3 2077				Q4 2077				Q1 2078				Q2 2078				Q3 2078				Q4 2078				Q1 2079				Q2 2079				Q3 2079				Q4 2079				Q1 2080				Q2 2080				Q3 2080				Q4 2080				Q1 2081				Q2 2081				Q3 2081				Q4 2081				Q1 2082				Q2 2082				Q3 2082				Q4 2082				Q1 2083				Q2 2083				Q3 2083				Q4 2083				Q1 2084				Q2 2084				Q3 2084				Q4 2084				Q1 2085				Q2 2085				Q3 2085				Q4 2085				Q1 2086				Q2 2086				Q3 2086				Q4 2086				Q1 2087				Q2 2087				Q3 2087				Q4 2087				Q1 2088				Q2 2088				Q3 2088				Q4 2088				Q1 2089				Q2 2089				Q3 2089				Q4 2089				Q1 2090				Q2 2090				Q3 2090				Q4 2090				Q1 2091				Q2 2091				Q3 2091				Q4 2091				Q1 2092				Q2 2092				Q3 2092				Q4 2092				Q1 2093				Q2 2093				Q3 2093				Q4 2093				Q1 2094				Q2 2094				Q3 2094				Q4 2094				Q1 2095				Q2 2095				Q3 2095				Q4 2095				Q1 2096				Q2 2096				Q3 2096				Q4 2096				Q1 2097				Q2 2097				Q3 2097				Q4 2097				Q1 2098				Q2 2098				Q3 2098				Q4 2098				Q1 2099				Q2 2099				Q3 2099				Q4 2099				Q1 2100				Q2 2100				Q3 2100				Q4 2100			
Category	Sub-Category	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance	Forecast	Budget	Actual	Variance																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6															
Start Date: 05/21/2024		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/27/2024		11/24/2024		12/23/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/29/2025													
End Date: 05/25/2025		7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/23/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/29/2025															
LY Start: 05/26/2023																																							
		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		TOTAL									
Gross Sales																																							
5100 Food Sales	\$	134,704.23	84.98%	\$	160,124.71	88.89%	\$	164,239.80	84.50%	\$	130,026.74	84.89%	\$	108,326.45	85.31%	\$	189,488.51	85.11%	\$	133,801.72	84.74%	\$	134,858.62	84.69%	\$	168,496.96	84.62%	\$	137,723.62	84.46%	\$	159,961.61	84.78%	\$	189,870.93	84.37%	\$	1,811,673.91	86.00%
5100 NA Beverage	\$	1,610.04	1.02%	\$	2,003.48	1.11%	\$	2,913.89	1.50%	\$	1,696.74	1.11%	\$	875.00	0.69%	\$	1,981.10	0.89%	\$	1,986.62	1.26%	\$	2,101.58	1.32%	\$	2,749.90	1.38%	\$	2,514.09	1.54%	\$	2,303.26	1.22%	\$	2,607.74	1.24%	\$	2,867.74	1.27%
Total Food Sales	\$	136,374.27	86.00%	\$	162,128.18	90.00%	\$	167,153.69	86.00%	\$	131,723.48	86.00%	\$	109,201.45	86.00%	\$	191,469.62	86.00%	\$	135,788.34	86.00%	\$	136,960.19	86.00%	\$	171,236.86	86.00%	\$	140,237.72	86.00%	\$	162,264.86	86.00%	\$	193,336.67	86.00%	\$	1,838,077.85	86.00%
5210 Liquor Sales	\$	12,891.90	8.13%	\$	11,860.17	6.59%	\$	15,122.29	7.78%	\$	12,577.05	8.21%	\$	10,961.14	8.63%	\$	20,582.32	9.24%	\$	14,042.66	8.89%	\$	14,732.38	9.25%	\$	17,478.83	8.78%	\$	14,466.19	8.87%	\$	17,011.18	9.02%	\$	18,815.69	8.36%	\$	19,561.78	8.49%
5220 Wine Sales	\$	2,907.75	1.83%	\$	2,362.93	1.31%	\$	3,630.51	1.87%	\$	2,588.58	1.69%	\$	2,362.23	1.86%	\$	3,228.28	1.46%	\$	3,306.47	2.00%	\$	3,274.29	2.00%	\$	3,116.76	1.57%	\$	2,516.08	1.54%	\$	3,713.76	1.72%	\$	3,878.78	1.72%			
5230 Bottled Beer Sales	\$	1,691.72	1.07%	\$	1,679.99	0.93%	\$	2,787.39	1.43%	\$	1,495.06	0.98%	\$	1,455.83	1.15%	\$	2,346.71	1.05%	\$	1,560.72	0.99%	\$	1,852.88	1.16%	\$	1,379.19	0.69%	\$	1,090.52	0.67%	\$	868.80	0.46%	\$	1,249.10	0.56%			
5240 Draft Beer Sales	\$	8,277.03	5.22%	\$	6,594.71	3.06%	\$	10,529.99	5.42%	\$	8,011.63	5.62%	\$	6,172.34	4.96%	\$	10,578.14	4.70%	\$	7,142.56	4.52%	\$	6,417.71	4.03%	\$	10,878.80	5.46%	\$	8,833.29	5.42%	\$	9,538.48	5.06%	\$	13,188.85	5.06%	\$	10,763.73	5.01%
Total Beverage Sales	\$	25,768.39	16.25%	\$	22,517.88	12.96%	\$	32,670.18	16.80%	\$	25,272.83	16.80%	\$	20,951.54	16.80%	\$	36,735.45	16.80%	\$	26,082.41	16.80%	\$	26,277.29	16.80%	\$	32,853.58	16.80%	\$	28,906.07	16.80%	\$	31,132.21	16.80%	\$	37,132.42	16.80%	\$	343,669.85	16.80%
Gross F&B Sales	\$	162,142.66	102.23%	\$	184,645.99	102.50%	\$	199,223.88	102.50%	\$	156,996.01	102.50%	\$	130,153.49	102.50%	\$	228,208.07	102.50%	\$	161,840.76	102.50%	\$	163,237.44	102.50%	\$	204,090.45	102.50%	\$	167,143.79	102.50%	\$	193,397.89	102.50%	\$	230,671.09	102.50%	\$	2,181,747.10	102.47%
Deductions																																							
5110 Goodwill Comps	\$	872.16	0.55%	\$	990.78	0.55%	\$	1,360.55	0.70%	\$	1,072.17	0.70%	\$	888.85	0.70%	\$	1,558.47	0.70%	\$	1,105.25	0.70%	\$	1,114.79	0.70%	\$	1,393.79	0.70%	\$	1,141.47	0.70%	\$	1,320.76	0.70%	\$	1,575.31	0.70%	\$	1,438.37	0.68%
5120 Guest Recovery Comps	\$	475.72	0.30%	\$	540.43	0.30%	\$	777.46	0.40%	\$	612.67	0.40%	\$	507.92	0.40%	\$	880.56	0.40%	\$	631.57	0.40%	\$	637.02	0.40%	\$	796.45	0.40%	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%	\$	1,176.97	0.38%
5131 50% Employee Discounts	\$	713.59	0.45%	\$	810.84	0.45%	\$	777.46	0.40%	\$	612.67	0.40%	\$	507.92	0.40%	\$	880.56	0.40%	\$	631.57	0.40%	\$	637.02	0.40%	\$	796.45	0.40%	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%	\$	1,176.97	0.38%
5132 Manager Meal Discounts	\$	555.01	0.35%	\$	630.50	0.35%	\$	680.28	0.35%	\$	536.08	0.35%	\$	444.43	0.35%	\$	779.24	0.35%	\$	552.63	0.35%	\$	557.40	0.35%	\$	696.89	0.35%	\$	570.73	0.35%	\$	660.38	0.35%	\$	778.66	0.35%	\$	1,451.22	0.41%
5250 Goodwill Bar Comps	\$	396.44	0.25%	\$	450.36	0.25%	\$	485.91	0.25%	\$	382.92	0.25%	\$	317.45	0.25%	\$	556.60	0.25%	\$	394.73	0.25%	\$	398.14	0.25%	\$	497.78	0.25%	\$	407.67	0.25%	\$	471.70	0.25%	\$	562.61	0.25%	\$	5,322.30	0.25%
Total Deductions	\$	3,667.93	2.25%	\$	4,053.20	2.25%	\$	4,689.12	2.50%	\$	3,829.17	2.50%	\$	3,174.48	2.50%	\$	5,665.98	2.50%	\$	3,947.34	2.50%	\$	3,991.40	2.50%	\$	4,977.82	2.50%	\$	4,076.68	2.50%	\$	4,717.00	2.50%	\$	5,626.12	2.50%	\$	61,206.28	2.45%
Other Income and Expense																																							
5300 Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910 Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Other Income and Expense	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	0.00%	\$	0.00%	
Net Sales	\$	158,574.73	100.00%	\$	180,142.43	100.25%	\$	194,364.76	100.00%	\$	153,166.84	100.00%	\$	126,979.01	100.00%	\$	222,639.09	100.00%	\$	157,893.42	100.00%	\$	155,256.04	100.00%	\$	199,112.63	100.00%	\$	163,067.11	100.00%	\$	188,680.68	100.00%	\$	225,044.96	100.00%	\$	2,125,993.14	100.00%
Food Costs																																							
6110 Meat Cost	\$	19,910.84	14.60%	\$	23,670.71	14.60%	\$	24,404.44	14.60%	\$	19,231.63	14.60%	\$	15,943.48	14.60%	\$	27,954.56	14.60%	\$	19,825.10	14.60%	\$	19,998.19	14.60%	\$	25,000.58	14.60%	\$	20,474.71	14.60%	\$	23,690.87	14.60%	\$	28,256.05	14.60%	\$	268,359.37	14.60%
6120 Poultry Cost	\$	3,545.73	2.60%	\$	4,215.33	2.60%	\$	4,346.00	2.60%	\$	3,424.81	2.60%	\$	2,835.29	2.60%	\$	4,978.21	2.60%	\$	3,530.50	2.60%	\$	3,569.97	2.60%	\$	4,452.16	2.60%	\$	3,648.18	2.60%	\$	5,032.01	2.60%	\$	4,790.92	2.60%	\$	47,960.20	2.60%
6130 Seafood Cost	\$	681.87	0.52%	\$	810.84	0.52%	\$	815.77	0.52%	\$	658.62	0.52%	\$	540.01	0.52%	\$	957.35	0.52%	\$	678.94	0.52%	\$	684.80	0.52%	\$	856.18	0.52%	\$	701.19	0.52%	\$	967.66	0.52%	\$	1,196.39	0.52%	\$	1,916.39	0.52%
6140 Dairy Cost	\$	5,454.97	4.00%	\$	6,485.13	4.00%	\$	6,686.15	4.00%	\$	5,268.94	4.00%	\$	4,368.08	4.00%	\$	7,658.78	4.00%	\$	5,431.53	4.00%	\$	5,478.41	4.00%	\$	6,849.47	4.00%	\$	5,609.51	4.00%	\$	6,490.59	4.00%	\$	7,741.55	4.00%	\$	7,326.33	4.00%
6150 Produce Cost	\$	4,363.98	3.20%	\$	5,188.10	3.20%	\$	5,348.92	3.20%	\$	4,215.15	3.20%	\$	3,494.48	3.20%	\$	6,127.03	3.20%	\$	4,345.23	3.20%	\$	4,382.73	3.20%	\$	5,479.58	3.20%	\$	4,487.61	3.20%	\$	6,193.24	3.20%	\$	5,816.49	3.20%	\$	6,949.49	3.20%
6160 Bakery Cost	\$	1,909.24	1.40%	\$	2,269.78	1.40%	\$	2,380.78	1.40%	\$	1,823.81	1.40%	\$	1,520.87	1.40%	\$	2,605.07	1.40%	\$	1,901.94	1.40%	\$	1,937.12	1.40%	\$	2,470.54	1.40%	\$	1,963.33	1.40%	\$	2,271.71	1.40%	\$	2,709.54	1.40%	\$	2,573.09	1.40%
6170 Grocery Cost	\$	8,455.20	6.20%	\$	10,051.96	6.20%	\$	10,363.53	6.20%	\$	8,166.86	6.20%	\$	6,770.52	6.20%	\$	11,871.12	6.20%	\$	8,418.88	6.20%	\$	8,491.53	6.20%	\$	10,616.69	6.20%	\$	8,894.74	6.20%	\$	10,960.42	6.20%	\$	11,999.40	6.20%	\$	13,960.83	6.20%
6180 NA Beverage	\$	681.87	0.50%	\$	810.84	0.50%	\$	835.57	0.50%	\$	658.62	0.50%	\$	540.01	0.50%	\$	957.35	0.50%	\$	678.94	0.50%	\$																	

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6							
Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/26/2023 LY End: 05/26/2024		7/1/2024 7/18/2024		7/29/2024 8/25/2024		8/26/2024 9/29/2024		9/30/2024 10/27/2024		10/28/2024 11/24/2024		11/25/2024 12/29/2024		12/30/2024 1/26/2025		1/27/2025 2/23/2025		2/24/2025 3/30/2025		3/31/2025 4/27/2025		4/28/2025 5/25/2025		5/26/2025 6/29/2025							
7360	Travel	\$	128.75	0.08%	\$	128.75	0.07%	\$	128.75	0.07%	\$	128.75	0.08%	\$	128.75	0.10%	\$	128.75	0.08%	\$	128.75	0.08%	\$	128.75	0.07%	\$	128.75	0.06%	\$	1,545.00	0.07%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total General & Administrative		\$	10,823.21	6.83%	\$	11,330.95	6.29%	\$	11,664.27	6.09%	\$	10,696.12	6.98%	\$	10,080.71	7.94%	\$	12,328.72	5.54%	\$	10,807.20	6.84%	\$	10,761.67	6.79%	\$	11,688.30	5.87%	\$	16,962.23	10.12%
Advertising & Promotion																															
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.34%	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%	\$	515.00	0.32%	\$	515.00	0.26%	\$	515.00	0.32%	\$	515.00	0.27%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Advertising & Promotion		\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.34%	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%	\$	515.00	0.33%	\$	515.00	0.32%	\$	515.00	0.26%	\$	515.00	0.27%
Repairs & Maintenance																															
7600	Repairs & Maintenance	\$	1,585.75	1.00%	\$	1,801.42	1.00%	\$	1,943.65	1.00%	\$	1,531.67	1.00%	\$	1,269.79	1.00%	\$	1,558.47	0.70%	\$	1,578.93	1.00%	\$	1,592.58	1.00%	\$	1,991.13	1.00%	\$	1,630.67	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.39%	\$	3,790.40	2.10%	\$	3,790.40	1.95%	\$	3,790.40	2.47%	\$	3,790.40	2.99%	\$	3,790.40	1.70%	\$	3,790.40	2.40%	\$	3,790.40	2.38%	\$	3,790.40	2.01%	\$	3,790.40	1.68%
7710	MC-HVAC & Refrigeration	\$	2,468.40	1.56%	\$	643.75	0.36%	\$	1,081.50	0.58%	\$	643.75	0.42%	\$	2,468.40	1.94%	\$	2,317.50	1.04%	\$	643.75	0.41%	\$	643.75	0.39%	\$	643.75	0.34%	\$	643.75	0.29%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.15%	\$	262.65	0.14%	\$	262.65	0.17%	\$	262.65	0.21%	\$	262.65	0.12%	\$	262.65	0.17%	\$	262.65	0.16%	\$	262.65	0.16%	\$	262.65	0.12%
7760	Pest Control	\$	87.55	0.06%	\$	87.55	0.05%	\$	87.55	0.05%	\$	87.55	0.06%	\$	87.55	0.07%	\$	87.55	0.04%	\$	87.55	0.06%	\$	87.55	0.05%	\$	87.55	0.05%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Repairs & Maintenance		\$	8,194.74	5.17%	\$	6,685.77	3.66%	\$	7,165.75	3.69%	\$	6,316.02	4.12%	\$	7,878.79	6.20%	\$	8,016.57	3.60%	\$	6,363.28	4.03%	\$	6,376.91	4.00%	\$	6,037.87	4.54%	\$	6,415.02	3.93%
Utilities																															
7810	Electricity	\$	2,378.62	1.50%	\$	2,161.71	1.20%	\$	2,138.01	1.10%	\$	1,991.17	1.30%	\$	2,539.58	2.00%	\$	3,116.95	1.40%	\$	3,552.60	2.25%	\$	3,185.12	2.00%	\$	2,986.69	1.50%	\$	2,446.01	1.50%
7820	Natural Gas	\$	951.45	0.60%	\$	1,080.85	0.60%	\$	1,166.19	0.60%	\$	1,072.17	0.70%	\$	1,142.81	0.90%	\$	1,113.20	0.55%	\$	1,105.25	0.70%	\$	1,114.79	0.70%	\$	1,148.68	0.60%	\$	974.60	0.60%
7830	Water & Sewer	\$	475.72	0.30%	\$	540.43	0.30%	\$	680.28	0.35%	\$	612.67	0.40%	\$	507.92	0.40%	\$	556.60	0.25%	\$	473.68	0.30%	\$	637.02	0.40%	\$	597.34	0.30%	\$	489.20	0.30%
7840	Firewood	\$	772.50	0.49%	\$	772.50	0.43%	\$	772.50	0.40%	\$	772.50	0.50%	\$	772.50	0.61%	\$	772.50	0.35%	\$	772.50	0.49%	\$	772.50	0.49%	\$	772.50	0.47%	\$	772.50	0.43%
Total Utilities		\$	4,578.29	2.89%	\$	4,558.48	2.53%	\$	4,756.98	2.45%	\$	4,448.50	2.90%	\$	4,962.81	3.91%	\$	5,589.24	2.50%	\$	5,904.04	3.74%	\$	5,709.44	3.99%	\$	5,651.20	2.79%	\$	4,686.11	2.87%
Total Operating Expenses		\$	37,910.88	23.91%	\$	39,263.99	21.80%	\$	39,166.12	20.19%	\$	34,568.41	22.57%	\$	35,056.69	27.61%	\$	46,804.08	21.02%	\$	36,688.18	23.24%	\$	36,570.86	22.95%	\$	43,696.44	21.95%	\$	41,635.56	25.53%
Other Income (Expenses)																															
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Other Income		\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Operating Income Before Bonus		\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%	\$	14,396.95	8.83%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Restaurant Operating Income		\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%	\$	14,396.95	8.83%
Facility Expenses																															
8010	Rents	\$	13,112.56	8.27%	\$	13,112.56	7.28%	\$	13,112.56	6.75%	\$	13,112.56	8.56%	\$	13,112.56	10.33%	\$	13,112.56	5.89%	\$	13,112.56	8.30%	\$	13,112.56	8.23%	\$	13,112.56	6.59%	\$	13,112.56	8.04%
8015	Common Area Maintenance	\$	2,384.45	1.50%	\$	2,384.45	1.32%	\$	2,384.45	1.23%	\$	2,384.45	1.56%	\$	2,384.45	1.88%	\$	2,384.45	1.07%	\$	2,384.45	1.51%	\$	2,384.45	1.50%	\$	2,384.45	1.20%	\$	2,384.45	1.46%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.08%	\$	135.96	0.07%	\$	135.96	0.09%	\$	135.96	0.11%	\$	135.96	0.06%	\$	135.96	0.09%	\$	135.96	0.07%	\$	135.96	0.08%	\$	135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.38%	\$	3,781.60	2.10%	\$	3,781.60	1.95%	\$	3,781.60	2.47%	\$	3,781.60	2.98%	\$	3,781.60	1.70%	\$	3,781.60	2.40%	\$	3,781.60	2.37%	\$	3,781.60	2.00%	\$	3,781.60	1.68%
Total Facility Expenses		\$	19,414.57	12.24%	\$	19,414.57	10.78%	\$	19,414.57	9.99%	\$	19,414.57	12.68%	\$	19,414.57	15.29%	\$	19,414.57	8.72%	\$	19,414.57	12.30%	\$	19,414.57	12.19%	\$	19,414.57	11.91%	\$	19,414.57	10.29%
Restaurant EBIT		\$	(7,512.33)	-4.74%	\$	6,116.46	3.40%	\$	6,633.97	3.36%	\$	(3,248.69)	-2.12%	\$	(17,613.18)	-13.79%	\$	16,936.63	7.61%	\$	(3,048.28)	-1.93%	\$	(2,664.58)	-1.61%	\$	3,732.43	1.87%	\$	(6,017.62)	-3.08%
		\$	26,310.67		\$	32,427.13		\$	38,961.09		\$	35,712.41		\$	18,199.23		\$	30,776.75		\$	28,212.16		\$	31,944.59		\$	31,944.59		\$	20,930.05	9.30%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6																
		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/28/2024		11/25/2024		12/30/2024		1/27/2025		2/24/2025		3/31/2025		4/28/2025		5/26/2025																
		7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/29/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/29/2025																
		LY Start: 05/29/2023		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/28/2024		11/25/2024		12/30/2024		1/27/2025		2/24/2025		3/31/2025		4/28/2025		5/26/2025														
		2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2024 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	2025 Budget	% of Sales	TOTAL	% of Sales											
Gross Sales																																								
9100	Food Sales	\$	141,502.44	84.98%	\$	168,130.94	88.89%	\$	172,451.79	84.50%	\$	136,526.08	84.89%	\$	113,742.78	85.31%	\$	198,962.84	85.11%	\$	140,491.80	84.74%	\$	141,801.55	84.68%	\$	179,611.31	84.62%	\$	144,009.80	84.46%	\$	197,959.69	84.78%	\$	199,364.48	84.37%	\$	1,902,287.60	86.09%
9180	NA Beverage	\$	16,960.54	1.02%	\$	2,103.85	1.11%	\$	3,059.58	1.50%	\$	1,781.57	1.11%	\$	919.27	0.69%	\$	2,000.16	0.89%	\$	2,085.96	1.26%	\$	2,206.66	1.32%	\$	2,887.40	1.38%	\$	2,639.80	1.54%	\$	2,418.43	1.22%	\$	3,851.13	1.63%	\$	27,724.14	1.24%
	Total Food Sales	\$	143,192.98	86.00%	\$	170,234.79	90.00%	\$	175,511.38	86.00%	\$	138,308.65	86.00%	\$	114,662.05	86.00%	\$	201,043.00	86.00%	\$	142,577.76	86.00%	\$	144,008.20	86.00%	\$	179,798.71	86.00%	\$	147,249.60	86.00%	\$	200,378.11	86.00%	\$	203,215.60	86.00%	\$	1,929,911.74	86.00%
9210	Liquor Sales	\$	13,536.50	8.13%	\$	12,474.18	6.59%	\$	15,878.41	7.78%	\$	13,205.90	8.21%	\$	11,509.20	8.63%	\$	21,611.43	9.24%	\$	14,744.79	8.89%	\$	15,468.98	9.25%	\$	16,352.78	8.78%	\$	15,589.50	8.87%	\$	17,861.73	9.02%	\$	19,756.48	8.36%	\$	189,589.87	8.49%
9220	Wine Sales	\$	3,053.13	1.83%	\$	2,481.08	1.31%	\$	3,812.03	1.77%	\$	2,718.01	1.69%	\$	2,480.35	1.86%	\$	3,389.70	1.45%	\$	3,471.79	2.00%	\$	3,430.00	2.00%	\$	3,272.60	1.57%	\$	2,641.88	1.54%	\$	3,899.44	1.97%	\$	4,072.72	1.72%	\$	38,730.73	1.73%
9230	Bottled Beer Sales	\$	1,776.30	1.07%	\$	1,763.99	0.93%	\$	2,026.76	1.43%	\$	1,569.82	0.98%	\$	1,528.62	1.15%	\$	2,464.04	1.05%	\$	1,638.76	0.99%	\$	1,945.53	1.16%	\$	1,448.15	0.69%	\$	1,145.05	0.67%	\$	912.24	0.48%	\$	1,311.55	0.56%	\$	20,430.82	0.91%
9240	Draft Beer Sales	\$	2,890.88	1.62%	\$	6,924.45	3.66%	\$	11,050.49	5.42%	\$	9,042.43	5.62%	\$	6,840.95	4.98%	\$	11,107.42	4.75%	\$	7,499.69	4.52%	\$	6,738.00	4.03%	\$	11,422.74	5.46%	\$	9,274.95	5.42%	\$	10,015.41	5.06%	\$	13,848.30	5.86%	\$	112,912.01	5.04%
	Total Beverage Sales	\$	27,966.81	5.22%	\$	23,643.69	12.90%	\$	33,673.69	16.20%	\$	26,356.16	16.80%	\$	21,999.11	16.80%	\$	37,072.22	16.80%	\$	27,356.94	16.80%	\$	27,991.11	16.90%	\$	34,496.26	16.90%	\$	28,281.38	16.90%	\$	32,688.82	16.90%	\$	38,989.94	16.90%	\$	366,853.34	16.14%
Gross F&B Sales		\$	170,249.79	102.23%	\$	193,878.29	102.50%	\$	209,185.07	102.50%	\$	164,845.81	102.50%	\$	136,661.16	102.50%	\$	239,613.22	102.50%	\$	169,832.79	102.50%	\$	171,399.31	102.50%	\$	214,294.97	102.50%	\$	175,508.88	102.50%	\$	203,666.94	102.50%	\$	242,204.84	102.50%	\$	2,290,833.08	102.47%
Deductions																																								
9110	Goodwill Comps	\$	915.77	0.55%	\$	1,040.32	0.55%	\$	1,428.58	0.70%	\$	1,125.78	0.70%	\$	933.30	0.70%	\$	1,636.40	0.70%	\$	1,160.52	0.70%	\$	1,170.53	0.70%	\$	1,463.48	0.70%	\$	1,198.54	0.70%	\$	1,386.80	0.70%	\$	1,654.08	0.70%	\$	15,114.09	0.68%
9120	Guest Recovery Comps	\$	499.51	0.30%	\$	567.45	0.30%	\$	816.33	0.40%	\$	643.30	0.40%	\$	533.31	0.40%	\$	935.08	0.40%	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%	\$	684.48	0.40%	\$	792.46	0.40%	\$	945.19	0.40%	\$	8,565.82	0.38%
9131	50% Employee Discounts	\$	749.27	0.45%	\$	851.17	0.45%	\$	816.33	0.45%	\$	643.30	0.45%	\$	533.31	0.45%	\$	935.08	0.45%	\$	663.15	0.45%	\$	668.88	0.45%	\$	836.27	0.45%	\$	684.48	0.45%	\$	792.46	0.45%	\$	945.19	0.45%	\$	9,119.30	0.41%
9132	Manager Meal Discounts	\$	582.76	0.35%	\$	662.02	0.35%	\$	816.33	0.40%	\$	643.30	0.40%	\$	533.31	0.40%	\$	935.08	0.40%	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%	\$	684.48	0.40%	\$	792.46	0.40%	\$	945.19	0.40%	\$	7,719.64	0.39%
9150	Discounts Marketing	\$	582.76	0.35%	\$	662.02	0.35%	\$	714.29	0.35%	\$	562.89	0.35%	\$	466.65	0.35%	\$	818.20	0.35%	\$	680.26	0.35%	\$	565.27	0.35%	\$	731.74	0.35%	\$	599.27	0.35%	\$	693.40	0.35%	\$	824.02	0.35%	\$	7,823.79	0.35%
9200	Goodwill Bar Comps	\$	416.26	0.25%	\$	472.87	0.25%	\$	510.21	0.25%	\$	402.06	0.25%	\$	333.32	0.25%	\$	584.43	0.25%	\$	414.47	0.25%	\$	418.05	0.25%	\$	522.67	0.25%	\$	428.05	0.25%	\$	495.29	0.25%	\$	590.74	0.25%	\$	5,588.42	0.25%
	Total Deductions	\$	3,746.33	2.25%	\$	4,285.86	2.25%	\$	5,102.07	2.50%	\$	4,820.83	2.50%	\$	3,933.20	2.50%	\$	5,844.28	2.50%	\$	4,144.70	2.50%	\$	4,180.47	2.50%	\$	5,226.71	2.50%	\$	4,280.51	2.50%	\$	4,952.85	2.50%	\$	5,907.43	2.50%	\$	53,543.79	2.40%
Other Income and Expense																																								
9300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
9910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	166,503.47	100.00%	\$	189,148.55	100.25%	\$	204,082.99	100.00%	\$	160,825.18	100.00%	\$	133,327.96	100.00%	\$	233,771.05	100.00%	\$	165,788.90	100.00%	\$	167,218.84	100.00%	\$	208,068.26	100.00%	\$	171,220.47	100.00%	\$	195,114.69	100.00%	\$	236,297.21	100.00%	\$	2,235,546.01	100.00%
Food Costs																																								
6110	Meat Cost	\$	20,906.18	14.60%	\$	24,854.25	14.60%	\$	25,624.66	14.60%	\$	20,193.21	14.60%	\$	16,740.68	14.60%	\$	29,352.29	14.60%	\$	20,816.35	14.60%	\$	20,996.00	14.60%	\$	26,250.61	14.60%	\$	21,498.44	14.60%	\$	24,875.20	14.60%	\$	29,668.48	14.60%	\$	281,777.33	14.60%
6120	Poultry Cost	\$	3,723.02	2.60%	\$	4,426.10	2.60%	\$	4,583.30	2.60%	\$	3,596.05	2.60%	\$	2,981.21	2.60%	\$	5,227.12	2.60%	\$	3,707.02	2.60%	\$	3,730.21	2.60%	\$	4,674.77	2.60%	\$	3,828.49	2.60%	\$	4,428.83	2.60%	\$	5,283.61	2.60%	\$	50,179.53	2.60%
6130	Seafood Cost	\$	715.96	0.50%	\$	851.17	0.50%	\$	816.33	0.50%	\$	643.30	0.50%	\$	533.31	0.50%	\$	1,002.22	0.50%	\$	712.89	0.50%	\$	719.04	0.50%	\$	889.99	0.50%	\$	736.25	0.50%	\$	851.89	0.50%	\$	1,016.08	0.50%	\$	9,649.91	0.50%
6140	Dairy Cost	\$	5,727.72	4.00%	\$	6,808.38	4.00%	\$	7,020.46	4.00%	\$	5,532.39	4.00%	\$	4,588.40	4.00%	\$	8,041.72	4.00%	\$	5,703.11	4.00%	\$	5,752.33	4.00%	\$	7,191.95	4.00%	\$	5,889.90	4.00%	\$	6,815.12	4.00%	\$	8,128.62	4.00%	\$	77,199.27	4.00%
6150	Produce Cost	\$	4,582.18	3.20%	\$	5,447.51	3.20%	\$	5,616.36	3.20%	\$	4,425.91	3.20%	\$	3,699.19	3.20%	\$	6,433.38	3.20%	\$	4,562.49	3.20%	\$	4,601.86	3.20%	\$	5,753.56	3.20%	\$	4,711.99	3.20%	\$	5,452.10	3.20%	\$	6,502.90	3.20%	\$	61,759.42	3.20%
6160	Bakery Cost	\$	2,004																																					

2025/6 Budget - Smokecraft		PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
Start Date: 05/27/2025		7/1/2024	7/29/2024	8/26/2024	9/30/2024	10/28/2024	11/25/2024	12/30/2024	1/27/2025	2/24/2025	3/31/2025	4/28/2025	5/26/2025				
End Date: 05/25/2025		7/26/2024	8/25/2024	9/29/2024	10/27/2024	11/24/2024	12/29/2024	1/26/2025	2/13/2025	3/30/2025	4/27/2025	5/25/2025	6/29/2025				
LY Start: 05/29/2023																	
LY End: 05/26/2024																	
															TOTAL		
7360	Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.08%	\$ 132.61	0.10%	\$ 132.61	0.08%	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 1,591.35	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,222.43	6.74%	\$ 11,754.62	6.21%	\$ 12,105.55	5.93%	\$ 11,088.99	6.90%	\$ 10,442.81	7.83%	\$ 12,803.22	5.48%	\$ 11,266.62	6.76%	\$ 11,149.87	6.67%
Advertising & Promotion																	
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 530.45	0.32%	\$ 530.45	0.28%	\$ 530.45	0.26%	\$ 530.45	0.33%	\$ 530.45	0.32%	\$ 530.45	0.25%	\$ 530.45	0.27%	\$ 530.45	0.22%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 530.45	0.32%	\$ 530.45	0.28%	\$ 530.45	0.26%	\$ 530.45	0.33%	\$ 530.45	0.32%	\$ 530.45	0.25%	\$ 530.45	0.31%	\$ 530.45	0.22%
Repairs & Maintenance																	
7600	Repairs & Maintenance	\$ 1,665.03	1.00%	\$ 1,891.50	1.00%	\$ 2,040.83	1.00%	\$ 1,608.25	1.00%	\$ 1,333.28	1.00%	\$ 1,636.40	0.70%	\$ 1,657.88	1.00%	\$ 1,672.19	1.00%
7620	R&M/HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 3,904.11	2.34%	\$ 3,904.11	2.06%	\$ 3,904.11	1.91%	\$ 3,904.11	2.43%	\$ 3,904.11	2.93%	\$ 3,904.11	1.87%	\$ 3,904.11	2.25%	\$ 3,904.11	1.87%
7710	MC-HVAC & Refrigeration	\$ 2,542.45	1.53%	\$ 663.06	0.35%	\$ 1,113.95	0.55%	\$ 663.06	0.41%	\$ 2,542.45	1.91%	\$ 2,387.03	1.02%	\$ 663.06	0.40%	\$ 663.06	0.28%
7720	MC-Other Equipment	\$ 270.53	0.16%	\$ 270.53	0.14%	\$ 270.53	0.13%	\$ 270.53	0.17%	\$ 270.53	0.12%	\$ 270.53	0.16%	\$ 270.53	0.13%	\$ 270.53	0.11%
7750	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%	\$ 90.18	0.07%	\$ 90.18	0.04%	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,472.30	5.09%	\$ 8,919.38	3.61%	\$ 7,419.59	3.64%	\$ 6,536.13	4.06%	\$ 8,140.54	6.11%	\$ 8,288.24	3.55%	\$ 6,585.76	3.97%	\$ 6,600.07	3.95%
Utilities																	
7810	Electricity	\$ 2,497.55	1.50%	\$ 2,269.79	1.20%	\$ 2,244.91	1.10%	\$ 2,090.73	1.30%	\$ 2,666.56	2.00%	\$ 3,272.79	1.40%	\$ 3,730.23	2.25%	\$ 3,344.38	2.00%
7820	Natural Gas	\$ 999.02	0.60%	\$ 1,134.90	0.60%	\$ 1,224.50	0.60%	\$ 1,125.78	0.70%	\$ 1,199.95	0.90%	\$ 1,168.86	0.50%	\$ 1,160.52	0.70%	\$ 1,170.53	0.70%
7830	Water & Sewer	\$ 495.51	0.30%	\$ 567.45	0.30%	\$ 714.29	0.35%	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 594.43	0.25%	\$ 497.36	0.30%	\$ 669.88	0.40%
7840	Firewood	\$ 795.68	0.48%	\$ 795.68	0.42%	\$ 795.68	0.39%	\$ 795.68	0.49%	\$ 795.68	0.60%	\$ 795.68	0.48%	\$ 795.68	0.48%	\$ 795.68	0.48%
Total Utilities		\$ 4,791.76	2.88%	\$ 4,767.82	2.52%	\$ 4,979.38	2.44%	\$ 4,655.48	2.89%	\$ 5,195.50	3.90%	\$ 5,821.75	2.49%	\$ 6,183.79	3.73%	\$ 5,979.46	3.58%
Total Operating Expenses		\$ 39,488.74	23.72%	\$ 40,946.31	21.65%	\$ 40,834.79	20.81%	\$ 36,015.95	22.39%	\$ 36,471.55	27.35%	\$ 48,809.33	20.88%	\$ 38,229.35	23.06%	\$ 38,120.27	22.80%
Other Income (Expenses)																	
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,668.77	13.51%	\$ 17,288.23	10.76%	\$ 2,367.61	1.78%	\$ 38,636.88	16.48%	\$ 17,513.14	10.56%	\$ 18,004.79	10.77%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,668.77	13.51%	\$ 17,288.23	10.76%	\$ 2,367.61	1.78%	\$ 38,636.88	16.48%	\$ 17,513.14	10.56%	\$ 18,004.79	10.77%
Facility Expenses																	
8010	Rents	\$ 13,505.94	8.11%	\$ 13,505.94	7.14%	\$ 13,505.94	6.62%	\$ 13,505.94	8.40%	\$ 13,505.94	10.13%	\$ 13,505.94	5.78%	\$ 13,505.94	8.15%	\$ 13,505.94	8.08%
8015	Common Area Maintenance	\$ 2,455.98	1.48%	\$ 2,455.98	1.30%	\$ 2,455.98	1.20%	\$ 2,455.98	1.53%	\$ 2,455.98	1.84%	\$ 2,455.98	1.05%	\$ 2,455.98	1.47%	\$ 2,455.98	1.25%
8020	Property Insurance	\$ 140.04	0.08%	\$ 140.04	0.07%	\$ 140.04	0.07%	\$ 140.04	0.09%	\$ 140.04	0.11%	\$ 140.04	0.06%	\$ 140.04	0.08%	\$ 140.04	0.07%
8030	Property Taxes	\$ 3,895.05	2.34%	\$ 3,895.05	2.06%	\$ 3,895.05	1.91%	\$ 3,895.05	2.42%	\$ 3,895.05	1.67%	\$ 3,895.05	2.35%	\$ 3,895.05	2.33%	\$ 3,895.05	1.95%
Total Facility Expenses		\$ 19,997.01	12.61%	\$ 19,997.01	10.57%	\$ 19,997.01	9.80%	\$ 19,997.01	12.43%	\$ 19,997.01	15.00%	\$ 19,997.01	8.55%	\$ 19,997.01	12.06%	\$ 19,997.01	11.68%
Restaurant EBIT		\$ (7,147.99)	-4.29%	\$ 7,125.76	3.77%	\$ 7,571.76	3.71%	\$ (2,708.78)	-1.68%	\$ (17,629.48)	-13.22%	\$ 18,639.87	7.93%	\$ (2,483.87)	-1.80%	\$ (1,992.22)	-1.19%

		2025/6 Budget - Smokecraft																																						
		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6																
		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/27/2024		11/25/2024		12/29/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/26/2025														
		7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/29/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/26/2025																
		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		TOTAL		% of Sales				
Gross Sales																																								
5100	Food Sales	\$	148,577.56	84.98%	\$	176,537.49	88.89%	\$	161,074.38	84.50%	\$	143,354.48	84.89%	\$	119,429.91	85.31%	\$	208,911.09	85.11%	\$	147,516.39	84.74%	\$	148,681.62	84.68%	\$	165,766.87	84.62%	\$	151,840.29	84.46%	\$	176,357.67	84.78%	\$	209,332.70	84.37%	\$	1,997,370.48	85.09%
5180	NA Beverage	\$	1,775.07	1.02%	\$	2,208.83	1.11%	\$	3,212.56	1.50%	\$	1,870.65	1.11%	\$	965.24	0.69%	\$	2,184.17	0.89%	\$	2,190.25	1.26%	\$	2,316.99	1.32%	\$	3,031.77	1.38%	\$	2,771.79	1.54%	\$	2,539.35	1.22%	\$	4,043.68	1.63%	\$	26,110.35	1.24%
Total Food Sales		\$	150,352.63	86.00%	\$	178,746.32	90.00%	\$	164,286.94	86.00%	\$	145,225.14	86.00%	\$	120,395.15	86.00%	\$	211,095.25	86.00%	\$	149,706.65	86.00%	\$	171,018.61	86.00%	\$	168,798.64	86.00%	\$	168,612.08	86.00%	\$	178,887.02	86.00%	\$	213,376.83	86.00%	\$	2,026,480.83	86.33%
Liquor Sales		\$	14,213.32	8.13%	\$	13,097.89	6.59%	\$	16,672.33	7.79%	\$	13,866.20	8.21%	\$	12,084.66	8.63%	\$	22,602.00	9.24%	\$	15,482.03	8.89%	\$	16,242.43	9.25%	\$	19,270.41	8.79%	\$	15,948.97	8.87%	\$	18,754.82	9.02%	\$	20,744.30	8.36%	\$	199,069.38	8.49%
5220	Wine Sales	\$	1,205.79	1.31%	\$	2,605.13	1.31%	\$	4,002.64	1.87%	\$	2,853.91	1.69%	\$	2,604.36	1.60%	\$	3,559.18	1.45%	\$	3,645.38	2.00%	\$	3,620.90	2.00%	\$	3,436.23	1.57%	\$	4,094.42	1.97%	\$	4,094.42	1.97%	\$	4,094.42	1.97%	\$	4,094.42	1.97%
5230	Bottled Beer Sales	\$	1,865.12	1.03%	\$	1,852.19	0.93%	\$	3,073.10	1.43%	\$	1,648.31	0.98%	\$	1,605.05	1.15%	\$	2,587.25	1.05%	\$	1,720.69	0.99%	\$	2,040.81	1.16%	\$	1,520.56	0.69%	\$	1,202.30	0.67%	\$	957.85	0.46%	\$	1,377.13	0.56%	\$	1,245.36	0.91%
5240	Draft Beer Sales	\$	9,125.42	5.22%	\$	7,270.67	3.66%	\$	11,609.32	5.42%	\$	9,494.55	5.62%	\$	8,605.48	4.90%	\$	11,662.40	4.75%	\$	7,874.68	4.52%	\$	7,075.53	4.00%	\$	11,993.87	5.46%	\$	9,738.70	5.42%	\$	10,516.18	5.08%	\$	14,540.71	5.86%	\$	117,707.02	5.01%
Total Beverage Sales		\$	28,409.65	16.28%	\$	24,828.88	12.50%	\$	35,351.38	16.90%	\$	27,399.67	16.86%	\$	23,699.67	16.96%	\$	40,500.83	17.45%	\$	28,722.79	16.80%	\$	28,978.66	16.50%	\$	36,221.68	16.90%	\$	29,663.99	16.60%	\$	34,323.27	16.60%	\$	49,338.49	16.80%	\$	378,896.01	16.14%
Gross F&B Sales		\$	178,762.28	102.28%	\$	203,575.20	102.50%	\$	219,644.32	102.50%	\$	173,088.10	102.50%	\$	143,494.22	102.50%	\$	251,596.09	102.50%	\$	178,429.43	102.50%	\$	179,968.28	102.50%	\$	225,007.22	102.50%	\$	184,276.03	102.50%	\$	213,220.99	102.50%	\$	254,314.88	102.50%	\$	2,405,376.84	102.47%
Deductions																																								
5110	Goodwill Comps	\$	961.56	0.55%	\$	1,092.34	0.55%	\$	1,500.01	0.70%	\$	1,182.07	0.70%	\$	979.96	0.70%	\$	1,718.22	0.70%	\$	1,218.54	0.70%	\$	1,228.06	0.70%	\$	1,536.65	0.70%	\$	1,258.47	0.70%	\$	1,456.14	0.70%	\$	1,736.78	0.70%	\$	15,869.80	0.68%
5120	Guest Recovery Comps	\$	524.49	0.30%	\$	565.62	0.30%	\$	857.15	0.40%	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%	\$	696.31	0.40%	\$	702.32	0.40%	\$	876.09	0.40%	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%	\$	9,015.11	0.38%
5131	50% Employee Discounts	\$	786.73	0.45%	\$	863.73	0.45%	\$	857.15	0.40%	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%	\$	696.31	0.40%	\$	702.32	0.40%	\$	876.09	0.40%	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%	\$	9,015.11	0.38%
5132	Manager Meal Discounts	\$	611.90	0.35%	\$	665.12	0.35%	\$	857.15	0.40%	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%	\$	696.31	0.40%	\$	702.32	0.40%	\$	876.09	0.40%	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%	\$	9,015.11	0.38%
5150	Discounts Marketing	\$	611.90	0.35%	\$	665.12	0.35%	\$	750.01	0.35%	\$	591.03	0.35%	\$	489.93	0.35%	\$	659.11	0.35%	\$	609.27	0.35%	\$	614.53	0.35%	\$	768.33	0.35%	\$	629.24	0.35%	\$	720.07	0.35%	\$	936.89	0.35%	\$	8,214.97	0.31%
5250	Goodwill Bar Comps	\$	437.07	0.25%	\$	496.52	0.25%	\$	535.72	0.25%	\$	422.17	0.25%	\$	349.99	0.25%	\$	613.65	0.25%	\$	435.19	0.25%	\$	438.95	0.25%	\$	548.80	0.25%	\$	449.45	0.25%	\$	520.05	0.25%	\$	620.28	0.25%	\$	5,867.84	0.25%
Total Deductions		\$	3,933.64	2.25%	\$	4,468.66	2.25%	\$	5,357.18	2.50%	\$	4,221.66	2.50%	\$	3,499.86	2.50%	\$	6,136.49	2.50%	\$	4,351.94	2.50%	\$	4,389.49	2.50%	\$	5,488.04	2.50%	\$	4,494.54	2.50%	\$	5,200.49	2.50%	\$	6,202.80	2.50%	\$	55,988.17	2.39%
Other Income and Expense																																								
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%			
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%			
Total Other Income and Expense		\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%			
Net Sales		\$	174,828.64	100.00%	\$	180,607.03	100.25%	\$	214,287.14	100.00%	\$	168,866.44	100.00%	\$	139,934.36	100.00%	\$	246,499.60	100.00%	\$	174,077.50	100.00%	\$	175,578.78	100.00%	\$	219,521.68	100.00%	\$	179,781.49	100.00%	\$	208,619.79	100.00%	\$	248,112.07	100.00%	\$	2,347,323.31	100.00%
Food Costs																																								
6110	Meat Cost	\$	21,951.48	14.60%	\$	26,096.96	14.60%	\$	26,905.89	14.60%	\$	21,202.87	14.60%	\$	17,577.69	14.60%	\$	30,819.91	14.60%	\$	21,857.17	14.60%	\$	22,045.80	14.60%	\$	27,563.14	14.60%	\$	22,573.38	14.60%	\$	26,118.97	14.60%	\$	31,152.95	14.60%	\$	295,686.20	14.60%
6120	Poultry Cost	\$	3,995.17	2.60%	\$	4,447.40	2.60%	\$	4,791.48	2.60%	\$	3,715.85	2.60%	\$	3,130.27	2.60%	\$	5,488.48	2.60%	\$	3,927.32	2.60%	\$	3,925.96	2.60%	\$	4,968.50	2.60%	\$	4,051.32	2.60%	\$	5,547.79	2.60%	\$	6,248.50	2.60%	\$	52,688.50	2.60%
6130	Seafood Cost	\$	751.78	0.50%	\$	863.73	0.50%	\$	921.43	0.50%	\$	726.13	0.50%	\$	601.98	0.50%	\$	1,055.48	0.50%	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%	\$	773.06	0.50%	\$	1,066.88	0.50%	\$	1,032.40	0.50%	\$	10,132.40	0.50%
6140	Dairy Cost	\$	6,014.11	4.00%	\$	7,149.85	4.00%	\$	7,371.48	4.00%	\$	5,809.01	4.00%	\$	4,815.81	4.00%	\$	8,443.81	4.00%	\$	5,988.27	4.00%	\$	6,039.94	4.00%	\$	7,555.15	4.00%	\$	6,184.40	4.00%	\$	7,155.88	4.00%	\$	8,536.00	4.00%	\$	81,059.23	4.00%
6150	Produce Cost	\$	4,811.28	3.20%	\$	5,719.88	3.20%	\$	5,897.18	3.20%	\$	4,647.20	3.20%	\$	3,852.64	3.20%	\$	6,755.05	3.20%	\$	4,790.61	3.20%	\$	4,831.96	3.20%	\$	6,041.24	3.20%	\$	4,947.59	3.20%	\$	5,724.70	3.20%	\$	6,628.04	3.20%	\$	54,847.39	3.20%
6160	Bakery Cost	\$	2,104.94	1.40%	\$	2,502.45	1.40%	\$	2,502.45	1.40%	\$	2,103.35	1.40%	\$	1,865.53	1.40%	\$	2,955.33	1.40%	\$	2,095.89	1.40%	\$	2,113.98	1.40%	\$	2,644.34	1.40%	\$	2,164.14	1.40%	\$	2,504.56	1.40%	\$	2,827.14	1.40%			

2025/6 Budget - Smokecraft		PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
Start Date: 05/21/2024 End Date: 05/25/2025 LY Start: 05/26/2023 LY End: 05/26/2024		7/1/2024 7/28/2024	7/29/2024 8/25/2024	8/26/2024 9/29/2024	9/30/2024 10/27/2024	10/28/2024 11/24/2024	11/25/2024 12/29/2024	12/30/2024 1/26/2025	1/27/2025 2/13/2025	2/24/2025 3/30/2025	3/31/2025 4/27/2025	4/28/2025 5/25/2025	5/26/2025 6/29/2025				
7360	Travel	\$ 136.59	0.08%	\$ 136.59	0.07%	\$ 136.59	0.06%	\$ 136.59	0.10%	\$ 136.59	0.06%	\$ 136.59	0.08%	\$ 136.59	0.06%	\$ 1,639.09	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 11,637.36	6.66%	\$ 12,196.15	6.14%	\$ 12,664.64	5.86%	\$ 11,497.25	6.81%	\$ 10,816.76	7.73%	\$ 13,297.19	8.42%	\$ 11,619.71	6.86%	\$ 151,849.94	6.43%
Advertising & Promotion																	
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 546.36	0.31%	\$ 546.36	0.28%	\$ 546.36	0.32%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%	\$ 546.36	0.31%	\$ 546.36	0.25%	\$ 546.36	0.30%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 546.36	0.31%	\$ 546.36	0.28%	\$ 546.36	0.32%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%	\$ 546.36	0.31%	\$ 546.36	0.25%	\$ 546.36	0.30%
Repairs & Maintenance																	
7600	Repairs & Maintenance	\$ 1,748.29	1.00%	\$ 1,986.07	1.00%	\$ 2,142.87	1.00%	\$ 1,688.66	1.00%	\$ 1,399.94	1.00%	\$ 1,718.22	0.70%	\$ 1,740.77	1.00%	\$ 1,755.80	1.00%
7620	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,021.24	2.30%	\$ 4,021.24	2.02%	\$ 4,021.24	1.88%	\$ 4,021.24	2.38%	\$ 4,021.24	2.87%	\$ 4,021.24	1.84%	\$ 4,021.24	2.24%	\$ 4,021.24	1.93%
7710	MC-HVAC & Refrigeration	\$ 2,618.72	1.50%	\$ 682.95	0.34%	\$ 1,147.36	0.54%	\$ 682.95	0.40%	\$ 2,618.72	1.87%	\$ 2,458.64	1.00%	\$ 682.95	0.38%	\$ 682.95	0.28%
7720	MC-Other Equipment	\$ 278.65	0.16%	\$ 278.65	0.14%	\$ 278.65	0.13%	\$ 278.65	0.17%	\$ 278.65	0.20%	\$ 278.65	0.11%	\$ 278.65	0.15%	\$ 278.65	0.13%
7750	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.05%	\$ 92.88	0.04%	\$ 92.88	0.06%	\$ 92.88	0.07%	\$ 92.88	0.05%	\$ 92.88	0.04%	\$ 92.88	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 8,769.77	5.01%	\$ 7,061.79	3.56%	\$ 7,683.00	3.59%	\$ 6,764.38	4.01%	\$ 8,411.43	6.01%	\$ 8,569.62	3.49%	\$ 6,816.49	3.92%	\$ 6,831.51	3.89%
Utilities																	
7810	Electricity	\$ 2,622.43	1.50%	\$ 2,383.28	1.20%	\$ 2,357.16	1.10%	\$ 2,195.26	1.30%	\$ 2,799.89	2.00%	\$ 3,436.43	1.40%	\$ 3,916.74	2.25%	\$ 3,511.60	2.00%
7820	Natural Gas	\$ 1,048.97	0.60%	\$ 1,191.84	0.60%	\$ 1,285.72	0.60%	\$ 1,182.07	0.70%	\$ 1,259.95	0.90%	\$ 1,227.30	0.50%	\$ 1,218.54	0.70%	\$ 1,078.69	0.60%
7830	Water & Sewer	\$ 524.49	0.30%	\$ 665.82	0.30%	\$ 750.01	0.35%	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 613.65	0.25%	\$ 522.23	0.30%	\$ 594.34	0.30%
7840	Firewood	\$ 819.55	0.47%	\$ 819.55	0.41%	\$ 819.55	0.38%	\$ 819.55	0.49%	\$ 819.55	0.59%	\$ 819.55	0.33%	\$ 819.55	0.47%	\$ 819.55	0.40%
Total Utilities		\$ 5,015.43	2.87%	\$ 4,990.29	2.51%	\$ 5,212.43	2.43%	\$ 4,872.34	2.89%	\$ 5,439.36	3.89%	\$ 6,096.93	2.48%	\$ 6,477.06	3.72%	\$ 6,262.82	3.57%
Total Operating Expenses		\$ 41,136.28	23.53%	\$ 42,784.32	21.50%	\$ 42,678.21	19.87%	\$ 37,527.44	22.22%	\$ 37,947.02	27.11%	\$ 50,904.79	20.74%	\$ 39,838.78	22.89%	\$ 47,500.62	21.64%
Other Income (Expenses)																	
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 13,853.70	7.92%	\$ 28,803.54	14.50%	\$ 29,279.69	13.66%	\$ 18,476.11	10.94%	\$ 2,868.26	2.05%	\$ 40,842.89	16.64%	\$ 18,725.00	10.76%	\$ 19,226.69	10.95%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 13,853.70	7.92%	\$ 28,803.54	14.50%	\$ 29,279.69	13.66%	\$ 18,476.11	10.94%	\$ 2,868.26	2.05%	\$ 40,842.89	16.64%	\$ 18,725.00	10.76%	\$ 19,226.69	10.95%
Facility Expenses																	
8010	Rents	\$ 13,911.11	7.96%	\$ 13,911.11	7.00%	\$ 13,911.11	6.49%	\$ 13,911.11	8.24%	\$ 13,911.11	9.94%	\$ 13,911.11	5.67%	\$ 13,911.11	7.99%	\$ 13,911.11	7.92%
8015	Common Area Maintenance	\$ 2,529.66	1.45%	\$ 2,529.66	1.27%	\$ 2,529.66	1.18%	\$ 2,529.66	1.50%	\$ 2,529.66	1.81%	\$ 2,529.66	1.03%	\$ 2,529.66	1.45%	\$ 2,529.66	1.27%
8020	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.07%	\$ 144.24	0.07%	\$ 144.24	0.09%	\$ 144.24	0.10%	\$ 144.24	0.08%	\$ 144.24	0.08%	\$ 144.24	0.08%
8030	Property Taxes	\$ 4,011.90	2.29%	\$ 4,011.90	2.02%	\$ 4,011.90	1.87%	\$ 4,011.90	2.38%	\$ 4,011.90	2.87%	\$ 4,011.90	1.63%	\$ 4,011.90	2.30%	\$ 4,011.90	2.29%
Total Facility Expenses		\$ 20,596.92	11.78%	\$ 20,596.92	10.37%	\$ 20,596.92	9.61%	\$ 20,596.92	12.20%	\$ 20,596.92	14.71%	\$ 20,596.92	8.39%	\$ 20,596.92	11.83%	\$ 20,596.92	11.73%
Restaurant EBITD		\$ (6,743.22)	-3.86%	\$ 8,206.62	4.13%	\$ 8,682.77	4.05%	\$ (2,120.81)	-1.26%	\$ (17,728.66)	-12.66%	\$ 20,245.97	8.28%	\$ (1,871.92)	-1.08%	\$ (1,378.23)	-0.78%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3		PERIOD 4		PERIOD 5		PERIOD 6																
		7/1/2024		7/29/2024		8/26/2024		9/30/2024		10/28/2024		11/25/2024		12/30/2024		1/27/2025		2/24/2025		3/31/2025		4/28/2025		5/26/2025																
		7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/29/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/29/2025																
		LY Start: 05/29/2023																																						
		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2024 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		2025 Budget		% of Sales		TOTAL		% of Sales				
Gross Sales																																								
5100	Food Sales	\$	156,006.44	84.98%	\$	185,364.37	88.89%	\$	190,128.10	84.50%	\$	150,522.21	84.89%	\$	125,401.41	85.31%	\$	219,556.64	85.11%	\$	154,892.21	84.74%	\$	156,115.71	84.68%	\$	196,044.72	84.62%	\$	159,432.31	84.46%	\$	185,175.56	84.78%	\$	219,799.34	84.37%	\$	2,097,239.61	85.09%
5180	NA Beverage	\$	1,863.82	1.02%	\$	2,319.27	1.11%	\$	3,373.19	1.50%	\$	1,984.19	1.11%	\$	1,013.50	0.66%	\$	2,293.38	0.89%	\$	2,269.77	1.26%	\$	2,432.84	1.32%	\$	3,183.36	1.38%	\$	2,910.38	1.54%	\$	2,666.32	1.22%	\$	4,245.87	1.63%	\$	30,565.87	1.24%
	Total Food Sales	\$	157,870.26	86.00%	\$	187,683.64	90.00%	\$	193,501.29	86.00%	\$	152,486.39	86.00%	\$	126,414.91	86.00%	\$	221,650.02	86.00%	\$	157,319.88	86.00%	\$	158,548.54	86.00%	\$	199,234.07	86.00%	\$	162,349.69	86.00%	\$	177,841.87	86.00%	\$	224,045.20	86.00%	\$	2,127,804.87	86.33%
Liquor Sales																																								
5210	Liquor Sales	\$	14,923.99	8.13%	\$	13,752.78	6.59%	\$	17,505.94	7.77%	\$	14,559.51	8.21%	\$	12,688.89	8.63%	\$	23,826.60	9.24%	\$	16,256.13	8.89%	\$	17,054.55	9.25%	\$	20,233.94	8.78%	\$	16,748.42	8.87%	\$	19,692.56	9.02%	\$	21,781.52	8.76%	\$	209,022.83	8.49%
5220	Wine Sales	\$	3,366.08	1.83%	\$	2,735.39	1.31%	\$	4,202.77	1.89%	\$	2,996.60	1.69%	\$	2,734.58	1.60%	\$	3,737.14	1.45%	\$	3,827.05	2.09%	\$	3,796.40	1.92%	\$	3,608.04	1.57%	\$	2,912.67	1.54%	\$	4,296.14	1.97%	\$	4,490.17	1.72%	\$	42,700.63	1.73%
5230	Bottled Beer Sales	\$	1,958.38	1.07%	\$	1,944.80	0.93%	\$	3,226.75	1.43%	\$	1,730.72	0.98%	\$	1,685.30	1.15%	\$	2,716.61	1.05%	\$	1,806.73	0.99%	\$	2,144.94	1.16%	\$	1,596.59	0.69%	\$	1,262.42	0.67%	\$	1,005.74	0.48%	\$	1,445.99	0.56%	\$	22,524.98	0.91%
5240	Draft Beer Sales	\$	9,581.69	5.22%	\$	7,634.20	3.66%	\$	12,189.78	5.42%	\$	9,969.27	5.62%	\$	7,145.25	4.86%	\$	12,245.52	4.75%	\$	8,268.41	4.52%	\$	7,429.30	4.03%	\$	12,583.57	5.40%	\$	10,225.63	5.42%	\$	11,041.98	5.04%	\$	15,267.75	5.86%	\$	123,592.37	5.01%
	Total Beverage Sales	\$	29,836.14	16.28%	\$	26,467.17	12.90%	\$	37,125.25	16.89%	\$	29,296.11	16.89%	\$	24,564.62	16.89%	\$	42,825.88	16.89%	\$	30,158.93	16.89%	\$	36,415.29	16.90%	\$	39,832.13	16.90%	\$	31,147.14	16.89%	\$	36,939.43	16.90%	\$	42,986.42	16.90%	\$	387,840.81	16.14%
Gross F&B Sales																																								
		\$	187,706.40	102.28%	\$	213,780.81	102.90%	\$	230,626.54	102.50%	\$	181,742.50	102.50%	\$	150,688.93	102.50%	\$	264,178.89	102.50%	\$	187,360.91	102.50%	\$	188,967.74	102.50%	\$	236,260.10	102.50%	\$	193,489.83	102.50%	\$	223,881.39	102.50%	\$	267,030.62	102.50%	\$	2,525,645.68	102.47%
Deductions																																								
5110	Goodwill Comps	\$	1,009.64	0.55%	\$	1,146.96	0.55%	\$	1,575.01	0.70%	\$	1,241.17	0.70%	\$	1,028.96	0.70%	\$	1,804.13	0.70%	\$	1,279.47	0.70%	\$	1,290.51	0.70%	\$	1,613.48	0.70%	\$	1,321.39	0.70%	\$	1,528.95	0.70%	\$	1,823.62	0.70%	\$	16,663.28	0.68%
5120	Guest Recovery Comps	\$	550.71	0.30%	\$	625.61	0.30%	\$	900.01	0.40%	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.53	0.40%	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%	\$	9,465.86	0.38%
5131	50% Employee Discounts	\$	826.07	0.45%	\$	936.42	0.45%	\$	900.01	0.40%	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.53	0.40%	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%	\$	9,465.86	0.38%
5132	Manager Mkt Discounts	\$	642.50	0.35%	\$	729.88	0.35%	\$	900.01	0.40%	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.53	0.40%	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%	\$	9,465.86	0.38%
5135	Discounts Marketing	\$	642.50	0.35%	\$	729.88	0.35%	\$	900.01	0.40%	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.53	0.40%	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%	\$	9,465.86	0.38%
5250	Goodwill Bar Comps	\$	458.93	0.25%	\$	521.34	0.25%	\$	562.50	0.25%	\$	443.27	0.25%	\$	367.49	0.25%	\$	644.33	0.25%	\$	458.95	0.25%	\$	460.90	0.25%	\$	576.24	0.25%	\$	471.93	0.25%	\$	546.05	0.25%	\$	651.29	0.25%	\$	6,161.23	0.25%
	Total Deductions	\$	4,130.33	2.25%	\$	4,682.09	2.25%	\$	5,625.04	2.50%	\$	4,432.74	2.50%	\$	3,674.85	2.50%	\$	6,443.31	2.50%	\$	4,669.83	2.50%	\$	4,608.97	2.50%	\$	5,762.44	2.50%	\$	4,719.26	2.50%	\$	5,466.82	2.50%	\$	6,512.94	2.50%	\$	58,575.27	2.38%
Other Income and Expense																																								
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	183,576.07	100.00%	\$	208,537.38	100.25%	\$	225,001.50	100.00%	\$	177,309.76	100.00%	\$	146,948.08	100.00%	\$	257,732.58	100.00%	\$	182,781.37	100.00%	\$	184,358.77	100.00%	\$	236,497.76	100.00%	\$	188,770.57	100.00%	\$	218,420.78	100.00%	\$	260,517.68	100.00%	\$	2,464,689.47	100.00%
Food Costs																																								
6110	Meat Cost	\$	23,048.06	14.60%	\$	27,401.81	14.60%	\$	28,251.19	14.60%	\$	22,283.01	14.60%	\$	18,456.58	14.60%	\$	32,360.90	14.60%	\$	22,950.03	14.60%	\$	23,148.09	14.60%	\$	28,941.30	14.60%	\$	23,702.03	14.60%	\$	27,424.91	14.60%	\$	32,710.60	14.60%	\$	310,659.51	14.60%
6120	Poultry Cost	\$	4,104.63	2.60%	\$	4,879.77	2.60%	\$	5,031.03	2.60%	\$	3,964.65	2.60%	\$	3,286.79	2.60%	\$	5,782.90	2.60%	\$	4,086.99	2.60%	\$	4,122.26	2.60%	\$	5,153.93	2.60%	\$	4,220.91	2.60%	\$	4,989.29	2.60%	\$	5,825.18	2.60%	\$	55,922.93	2.60%
6130	Seafood Cost	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%	\$	1,171.01	0.50%	\$	1,483.19	0.50%	\$	1,720.05	0.50%	\$	16,039.02	0.50%
6140	Dairy Cost	\$	6,314.81	4.00%	\$	7,400.46	4.00%	\$	6,096.49	4.00%	\$	4,740.66	4.00%	\$	5,056.60	4.00%	\$	8,866.00	4.00%	\$	6,287.68	4.00%	\$	6,341.94	4.00%	\$	7,592.12	4.00%	\$	6,463.71	4.00%	\$	7,513.67	4.00%	\$	8,981.81	4.00%	\$	85,112.41	4.00%
6150	Produce Cost	\$	5,051.85	3.20%	\$	6,005.88	3.20%	\$	6,102.04	3.20%	\$	4,879.56	3.20%	\$	4,045.28	3.20%	\$	7,092.80	3.20%	\$	5,000.14	3.20%	\$	5,073.55	3.20%	\$	6,343.30	3.20%	\$	5,194.97	3.20%	\$	6,610.94	3.20%	\$	7,169.45	3.20%	\$	68,089.76	3.20%
6160	Bakery Cost	\$	2,210.18	1.40%	\$	2,627.57	1.40%	\$	2,709.02	1.40%	\$	2,134.81	1.40%	\$	1,769.81	1.40%	\$	3,103.10	1.40%	\$	2,216.98	1.40%	\$	2,276.19	1.40%	\$	2,272.80	1.40%	\$	2,629.79	1.40%	\$	3,136.86	1.40%	\$	29,789.77	1.40%			
6170	Alcohol Cost	\$	9,187.96	6.20%	\$	11,658.39	6.20%	\$	11,997.08	6.20%	\$	8,454.16	6.20%	\$	7,837.72	6.20%	\$	13,742.10	6.20%	\$	9,745.90	6.20%	\$	9,830.01	6.20%	\$	12,296.14	6.20%	\$	10,065.25	6.20%	\$	11,648.20	6.20%	\$	13,910.90	6.20%			
6180	NA Beverage	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%	\$	1,171.01	0.50%	\$	1,483.19	0.50%	\$	1,720.05	0.50%	\$	16,039.02	0.50%
	Total Food Cost	\$	82,097.19	33.00%	\$	61,935.66	33.00%	\$	63,855.43	33.00%	\$	50,320.51	33.00%	\$	41,716.92	33.00%	\$	71,144.51	33.00%	\$	51,873.35	33.00%	\$	52,321.82	33.00%	\$	65,416.26</													

2025/6 Budget - Smokecraft		PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6								
Start Date: 05/21/2025 End Date: 05/25/2025 LY Start: 05/26/2023 LY End: 05/26/2024		7/1/2024 7/28/2024	7/29/2024 8/25/2024	8/26/2024 9/29/2024	9/30/2024 10/27/2024	10/28/2024 11/24/2024	11/25/2024 12/29/2024	12/30/2024 1/26/2025	1/27/2025 2/13/2025	2/24/2025 3/30/2025	3/31/2025 4/27/2025	4/28/2025 5/25/2025	5/26/2025 6/29/2025								
														TOTAL							
7360	Travel	\$ 140.69	0.08%	\$ 140.69	0.07%	\$ 140.69	0.06%	\$ 140.69	0.10%	\$ 140.69	0.05%	\$ 140.69	0.08%	\$ 140.69	0.07%	\$ 140.69	0.06%	\$ 140.69	0.05%	\$ 1,688.26	0.07%
7370	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total General & Administrative		\$ 12,068.65	6.57%	\$ 12,656.38	6.07%	\$ 13,042.29	5.80%	\$ 11,921.54	6.72%	\$ 11,209.12	7.63%	\$ 13,811.47	5.36%	\$ 12,060.12	6.89%	\$ 11,991.52	6.50%	\$ 13,075.78	5.87%	\$ 16,286.49	6.96%
Advertising & Promotion																					
7400	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$ 562.75	0.31%	\$ 562.75	0.27%	\$ 562.75	0.25%	\$ 562.75	0.32%	\$ 1,688.26	1.15%	\$ 1,688.26	0.86%	\$ 562.75	0.31%	\$ 562.75	0.24%	\$ 562.75	0.26%	\$ 562.75	0.22%
7460	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Advertising & Promotion		\$ 562.75	0.31%	\$ 562.75	0.27%	\$ 562.75	0.25%	\$ 562.75	0.32%	\$ 1,688.26	1.15%	\$ 1,688.26	0.86%	\$ 562.75	0.31%	\$ 562.75	0.24%	\$ 562.75	0.26%	\$ 562.75	0.22%
Repairs & Maintenance																					
7500	Repairs & Maintenance	\$ 1,835.70	1.00%	\$ 2,085.37	1.00%	\$ 2,250.02	1.00%	\$ 1,773.10	1.00%	\$ 1,469.94	1.00%	\$ 1,804.13	0.70%	\$ 1,827.81	1.00%	\$ 1,843.59	1.00%	\$ 2,304.98	1.00%	\$ 1,887.71	1.00%
7620	R&M/HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7695	Cleaning Service	\$ 4,141.87	2.26%	\$ 4,141.87	1.99%	\$ 4,141.87	1.84%	\$ 4,141.87	2.34%	\$ 4,141.87	2.82%	\$ 4,141.87	1.61%	\$ 4,141.87	2.27%	\$ 4,141.87	2.25%	\$ 4,141.87	1.80%	\$ 4,141.87	2.19%
7710	MC-HVAC & Refrigeration	\$ 2,697.28	1.47%	\$ 703.44	0.34%	\$ 1,181.78	0.53%	\$ 703.44	0.40%	\$ 2,697.28	1.83%	\$ 2,532.39	0.98%	\$ 703.44	0.38%	\$ 703.44	0.38%	\$ 3,175.62	1.38%	\$ 703.44	0.37%
7720	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.14%	\$ 287.00	0.13%	\$ 287.00	0.16%	\$ 287.00	0.11%	\$ 287.00	0.16%	\$ 287.00	0.12%	\$ 287.00	0.12%	\$ 287.00	0.13%	\$ 287.00	0.11%
7750	Pest Control	\$ 85.67	0.05%	\$ 85.67	0.05%	\$ 85.67	0.05%	\$ 85.67	0.07%	\$ 85.67	0.05%	\$ 85.67	0.05%	\$ 85.67	0.05%	\$ 85.67	0.05%	\$ 85.67	0.04%	\$ 85.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Repairs & Maintenance		\$ 9,857.53	4.93%	\$ 7,313.36	3.51%	\$ 7,956.34	3.54%	\$ 7,091.09	3.95%	\$ 8,691.77	5.91%	\$ 8,861.07	3.44%	\$ 7,055.80	3.86%	\$ 7,071.58	3.84%	\$ 10,005.15	4.34%	\$ 7,115.69	3.77%
Utilities																					
7810	Electricity	\$ 2,753.55	1.50%	\$ 2,502.45	1.20%	\$ 2,475.02	1.10%	\$ 2,305.03	1.30%	\$ 2,939.88	2.00%	\$ 3,608.26	1.40%	\$ 4,112.58	2.25%	\$ 3,687.18	2.00%	\$ 3,457.47	1.50%	\$ 2,831.56	1.50%
7820	Natural Gas	\$ 1,101.42	0.60%	\$ 1,251.22	0.60%	\$ 1,350.01	0.60%	\$ 1,241.17	0.70%	\$ 1,322.95	0.90%	\$ 1,268.66	0.55%	\$ 1,279.47	0.70%	\$ 1,260.51	0.70%	\$ 1,382.99	0.60%	\$ 1,152.62	0.60%
7830	Water & Sewer	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 787.51	0.35%	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 644.33	0.25%	\$ 548.34	0.30%	\$ 737.44	0.40%	\$ 691.49	0.40%	\$ 665.29	0.30%
7840	Firewood	\$ 844.13	0.46%	\$ 844.13	0.40%	\$ 844.13	0.38%	\$ 844.13	0.48%	\$ 844.13	0.57%	\$ 844.13	0.33%	\$ 844.13	0.46%	\$ 844.13	0.46%	\$ 844.13	0.37%	\$ 844.13	0.45%
Total Utilities		\$ 5,249.81	2.86%	\$ 5,223.42	2.50%	\$ 5,456.66	2.43%	\$ 5,099.57	2.88%	\$ 5,694.94	3.87%	\$ 6,385.38	2.48%	\$ 6,784.53	3.71%	\$ 6,559.25	3.56%	\$ 6,376.08	2.77%	\$ 5,374.63	2.89%
Total Operating Expenses		\$ 42,856.39	23.35%	\$ 44,541.55	21.36%	\$ 44,399.84	19.73%	\$ 39,105.82	22.06%	\$ 39,485.81	26.86%	\$ 53,094.67	20.60%	\$ 41,519.82	22.72%	\$ 41,425.99	22.47%	\$ 49,531.52	21.49%	\$ 46,924.97	24.86%
Other Income (Expenses)																					
5500	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5800	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus		\$ 14,919.47	8.13%	\$ 30,578.09	14.66%	\$ 31,086.14	13.82%	\$ 19,733.08	11.13%	\$ 3,405.42	2.32%	\$ 43,275.58	16.79%	\$ 20,007.53	10.95%	\$ 20,519.34	11.13%	\$ 27,955.74	12.13%	\$ 18,047.29	9.56%
6455	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Restaurant Operating Income		\$ 14,919.47	8.13%	\$ 30,578.09	14.66%	\$ 31,086.14	13.82%	\$ 19,733.08	11.13%	\$ 3,405.42	2.32%	\$ 43,275.58	16.79%	\$ 20,007.53	10.95%	\$ 20,519.34	11.13%	\$ 27,955.74	12.13%	\$ 18,047.29	9.56%
Facility Expenses																					
8010	Rents	\$ 14,328.45	7.81%	\$ 14,328.45	6.87%	\$ 14,328.45	6.37%	\$ 14,328.45	8.08%	\$ 14,328.45	9.75%	\$ 14,328.45	5.56%	\$ 14,328.45	7.84%	\$ 14,328.45	6.22%	\$ 14,328.45	7.59%	\$ 14,328.45	6.56%
8015	Common Area Maintenance	\$ 2,605.55	1.42%	\$ 2,605.55	1.25%	\$ 2,605.55	1.16%	\$ 2,605.55	1.47%	\$ 2,605.55	1.77%	\$ 2,605.55	1.01%	\$ 2,605.55	1.43%	\$ 2,605.55	1.13%	\$ 2,605.55	1.38%	\$ 2,605.55	1.19%
8020	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.07%	\$ 148.57	0.07%	\$ 148.57	0.08%	\$ 148.57	0.10%	\$ 148.57	0.06%	\$ 148.57	0.08%	\$ 148.57	0.08%	\$ 148.57	0.08%	\$ 148.57	0.07%
8030	Property Taxes	\$ 4,132.26	2.25%	\$ 4,132.26	1.98%	\$ 4,132.26	1.84%	\$ 4,132.26	2.33%	\$ 4,132.26	2.81%	\$ 4,132.26	1.65%	\$ 4,132.26	2.24%	\$ 4,132.26	2.19%	\$ 4,132.26	1.89%	\$ 4,132.26	1.59%
Total Facility Expenses		\$ 21,214.83	11.56%	\$ 21,214.83	10.17%	\$ 21,214.83	9.43%	\$ 21,214.83	11.96%	\$ 21,214.83	14.43%	\$ 21,214.83	8.23%	\$ 21,214.83	11.61%	\$ 21,214.83	11.51%	\$ 21,214.83	9.20%	\$ 21,214.83	8.14%
Restaurant EBIT		\$ (6,295.35)	-3.43%	\$ 9,363.26	4.49%	\$ 9,671.31	4.39%	\$ (1,681.74)	-0.84%	\$ (17,809.41)	-12.12%	\$ 22,060.75	8.86%	\$ (1,207.30)	-0.68%	\$ (695.48)	-0.38%	\$ 6,740.91	2.92%	\$ (3,167.54)	-1.68%